

MODEL CONTRACTOR DEVELOPMENT PROGRAM WORKSHOPS

KICKOFF

October 1, 2009 • 6:00 - 9:00 PM
Jackson Chamber of Commerce Building
201 South President Street, Jackson, MS

This Workshop is designed to teach small contractors the business practices needed to improve company's operations and to increase bonding capacity. The Model Contractor Development Program is **OPEN TO ALL SMALL CONTRACTORS**. Each participating company must enroll in the Mississippi Procurement Technical Assistance Network (www.mspsc.com<<http://www.mspsc.com>>) and the company's representatives must agree to attend seven out of nine sessions.

Thursday, October 1

Kickoff/Orientation - 6-9 PM

Thursday, October 8

Business Planning and Management
for Construction - 6-9 PM

Thursday, October 15

Banking and Financing for
Contractors - 6-9 PM

Thursday, October 22

Bonding and Insurance for New and
Emerging Contractors - 6-9 PM

Thursday, October 29

Construction Accounting and Financial
Management - 6-9 PM

Thursday, November 5

Marketing, Estimating and Bidding - 6-9 PM

Thursday, November 12

Project Management & Field Operations -
6-9 PM

Thursday, November 19

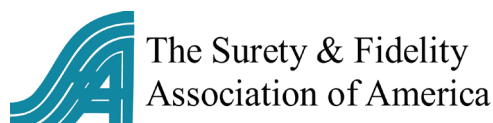
Claims and Dispute Resolution - 6-9 PM

Thursday, December 3

Success Stories: Why Some Contractors
Succeed and Others Fail - 6-9 PM

Classes will be held each night from 6:00 p.m. to 9:00 p.m. at Jackson Chamber of Commerce building located at 201 South President, Jackson, MS. To register online, go to www.mspsc.com and click on events for October 1, 2009 or call the Mississippi Development Authority, Minority and Small Business Development Division at (601) 359-3448.

Sponsored by:



To Assist Small Contractors with Developing the Capacity to Grow